

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movemetrs of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 30, 2000 Page 1 of 9

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 42.0 \ 1,848.2

Month\Year: 42.0\1	,848.2			Surcharges:									
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	40%	19%	17 Days										
Evergreen	24%	21%	24 Days										
NYK Line	19%	2%	19 Days										
P&O Nedlloyd	12%	7%	13 Days										
APL	5%	16%	17 Days	\$1,650 ¹									\$1,650
Yang Ming	0%	11%	25 Days	\$575 ¹									\$575
OOCL	0%	10%	19 Days	\$1,705 ¹				\$520 ¹			\$399 ¹		\$2,624
Senator	0%	8%											

¹ Rate is per container Rate \$1,650

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 147.0 \ 2,109.1

Month\Year: 147.0\2													
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	29%	6%		\$205	\$120 ¹								\$4,118
Hanjin	22%	18%	12 Days										
Mitsui OSK	16%	21%	12 Days	\$1,622 ¹							\$399 ¹		\$2,021
Hyundai	16%	15%	12 Days										
APL	12%	4%	12 Days	\$1,922 ¹									\$1,922
OOCL	3%	5%	17 Days	\$1,677 ¹				\$520 ¹			\$399 ¹		\$2,596
NYK Line	1%	9%	13 Days										
Maersk-SeaLand	1%	5%	15 Days	\$1,475 ¹	\$220 ¹								\$1,695
Evergreen	0%	7%	15 Days										
Yang Ming	0%	4%	16 Days	\$625 ¹									\$625

¹ Rate is per container **Average Container Rate* \$3,021

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 29.0 \ 361.0

Month\Year: 29.0\3	001.0		Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	55%	44%	27 Days	\$1,650 ¹							\$399 ¹		\$2,049
OOCL	41%	42%	21 Days										
Evergreen	3%	3%	16 Days										
APL	0%	7%	23 Days	\$1,665 ¹									\$1,665

¹ Rate is per container Rate \$2,049

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 104.0 \ 2,991.2

Month\Year: 104.0\2	2,991.2				Surcharges:									
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
APL	42%	32%	14 Days	\$1,500 ¹									\$1,500	
Senator	25%	3%	14 Days											
Evergreen	16%	17%	16 Days											
Maersk-SeaLand	13%	3%	14 Days	\$1,475 ¹	\$220 ¹								\$1,695	
OOCL	4%	13%	15 Days											
Yang Ming	0%	11%	16 Days	\$700 ¹									\$700	
Mitsui OSK	0%	8%	14 Days	\$1,350 ¹							\$399 ¹		\$1,749	
P&O Nedlloyd	0%	6%	15 Days											
Hyundai	0%	3%	14 Days											
Hapag-Lloyd	0%	3%	27 Days											

¹ Rate is per container Rate \$1,546

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 67.0 \ 1,995.5

Month $\ensuremath{\text{Year: 67.0 \ 1,5}}$	995.5		Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	36%	25%	25 Days	\$1,160 ¹							\$399 ¹		\$1,559
Senator	21%	11%											
Maersk-SeaLand	18%	3%	24 Days	\$1,925 ¹	\$220 ¹								\$2,145
NYK Line	12%	5%	26 Days										
Hanjin	6%	2%	24 Days										
Evergreen	3%	8%	31 Days										
P&O Nedlloyd	3%	4%	19 Days										
OOCL	1%	19%	30 Days	\$1,215 ¹				\$520 ¹			\$399 ¹		\$2,134
APL	0%	17%	25 Days	\$1,400 ¹									\$1,400
Hyundai	0%	4%	25 Days										

¹ Rate is per container Rate \$1,762

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 94.0 \ 2,301.9

Month $\$ Year: 94.0 $\$ 2,	301.9					Surcharges:									
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Mitsui OSK	36%	10%	12 Days	\$1,300 ¹							\$399 ¹		\$1,699		
Evergreen	18%	16%	18 Days												
Hyundai	16%	14%	13 Days	\$97								21 KT	\$2,037		
Maersk-SeaLand	7%	9%	13 Days	\$1,475 ¹	\$220 ¹		6%						\$1,796		
APL	6%	16%	12 Days	\$1,250 ¹									\$1,250		
Yang Ming	6%	11%	14 Days	\$500 ¹									\$500		
Hanjin	5%	2%	12 Days												
Senator	4%	1%	14 Days												
OOCL	0%	15%	16 Days	\$1,355 ¹				\$520 ¹			\$399 ¹		\$2,274		
P&O Nedlloyd	0%	4%	15 Days												

¹ Rate is per container Rate \$1,646

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 32.0 \ 793.7

Month\Year: 32.0 \ /93	./	Surcharges:											
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	38%	3%											
Mitsui OSK	28%	16%	12 Days	\$1,250 ¹							\$399 ¹		\$1,649
Yang Ming	22%	5%	13 Days	\$700 ¹									\$700
APL	6%	18%	12 Days	\$1,300 ¹									\$1,300
P&O Nedlloyd	6%	14%	12 Days										
Evergreen	0%	9%	12 Days										
K Line	0%	9%	13 Days	\$1,000 ¹									\$1,000
Maersk-SeaLand	0%	9%	11 Days	\$1,475 ¹	\$220 ¹		50%						\$2,433
NYK Line	0%	7%	12 Days										
Lykes	0%	3%											
Hyundai	0%	3%	12 Days										

¹ Rate is per container Rate \$1,241

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: October 2000

Month\Year: 9.0 \ 419.3

Month\Year: 9.0 \ 419.3	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	19%	17 Days										
Evergreen	0%	27%	20 Days										
Hyundai	0%	12%	15 Days										
Transpacific	0%	10%											
Mitsui OSK	0%	10%	15 Days	\$1,700 ¹							\$399 ¹		\$2,099
APL	0%	8%	15 Days	\$1,800 ¹									\$1,800
Yang Ming	0%	8%	19 Days	\$850 ¹									\$850
Senator	0%	5%											

¹ Rate is per container Rate